

NAPPO

REAL ESTATE



WHERE THERE IS **NAPPO** THERE IS A HOUSE

THE ESSENCE

At Nappo Real Estate, we inspire and guide our clients in finding their ideal home, as well as in selling or renting their properties. Since our official launch in November 2021, we have established ourselves as a leading firm in Mallorca and Madrid, thanks to comprehensive support that combines professionalism, approachability, and results. Our greatest strength lies in our people: a committed, approachable, and highly skilled team that understands that behind every transaction there is a story, a need, and an important decision. Our dynamic and ever-evolving structure allows us to adapt quickly to market changes, never losing sight of what matters most: the human touch.

THE BACKING OF THE NAPPO GROUP

Nappo Real Estate is part of the Nappo Group, a solid business structure that enables us to offer a comprehensive, agile, and efficient real estate service. Thanks to this integration, we support our clients beyond buying and selling. We manage asset improvement, facilitate financing, maximize profitability, and provide turnkey solutions. Thanks to this structure, we deliver immediate responses and comprehensive solutions to every need, ensuring secure and smooth transactions and a service that makes a difference.



REDEFINING THE REAL ESTATE EXPERIENCE...

At Nappo Real Estate, we understand that every client is unique, which is why we offer a range of services designed to precisely meet each need.

OUR MAIN OFFERING

- ✓ Sale of second-hand properties.
- ✓ Sale of new-build residential and luxury properties.
- ✓ Sale, rental, and transfer of commercial properties.
- ✓ Long-term, seasonal, and vacation rentals.
- ✓ Personalized guidance for buying, selling, renting, and transfers
- ✓ Comprehensive urban planning, legal, and tax consultancy.
- ✓ Technical and visual architecture with in-house architects.
- ✓ Renovation projects, plans, 3D renders, interior design, and home staging.
- ✓ Appraisals, energy certificates, occupancy permits, etc.
- ✓ New-build declarations, urban planning reports, etc.

THE GROUP'S PLUS THAT SETS US APART

Nappo Renovations: Renovation of all types of properties, from small improvements to complete renovations.

Infinity Finance: In-house finance department for mortgages and financing.

Nappo Rooms: Integral management of 360° rentals, including maintenance and cleaning.

Nappo Investments: Search and development of integral real estate projects.

THE FOUR FUNDAMENTAL PILLARS
THAT DEFINE OUR REAL ESTATE SUCCESS...

YOUR PROPERTY DESERVES A SALE THAT MATCHES ITS VALUE...

We create a unique marketing strategy for each property, managed by an expert advisor, and we enhance its value before it hits the market with real, effective solutions to ensure a secure and successful sale.

OUR VALUE PROPOSAL

A professional plan designed to achieve the best result.

- ✓ Comprehensive legal, urban planning and tax advice.
- ✓ Professional photographic production.
- ✓ Promotional videos for all formats.
- ✓ Plans and 360° virtual tour.
- ✓ National and international advertising.
- ✓ Strategic diffusion in social networks and digital media.
- ✓ Open House organization.
- ✓ Processing of certificate, energy certificate and tax liquidation.
- ✓ Professional follow-up until the notary and after-sales support.

EXCLUSIVE SOLUTIONS THAT MAKE US UNIQUE

Servicios adicionales que no encontrarás en el mercado tradicional.

- ✓ Property preparation before it is put on the market.
- ✓ Renovation project with budget, plans and renderings for sale.
- ✓ Direct purchase option by the group.

OUR ROUTE TO A SUCCESSFUL SALE...



UNIQUE STRATEGIES FOR
EACH CLIENT AND PROPERTY



EXPERT CARE WITH A
PERSONAL TOUCH AND
ONGOING SUPPORT.

WE SEARCH FOR YOUR NEXT PROPERTY WITH EXPERIENCE AND TRUST...

We support you throughout the entire buying process with a personalized, trust-based service. We select, negotiate, and manage every step for you, so you can make confident decisions without hassle.

REAL ESTATE PERSONAL SHOPPER

Professional and personalized guidance

- ✓ Personalized search and expert filtering.
- ✓ Technical pre-evaluation of properties before visits.
- ✓ Selective and efficient viewings.
- ✓ Technical analysis and strategic negotiation.
- ✓ Legal, tax, and urban planning advice.
- ✓ Professional support up to the notary and after-sales.
- ✓ Estimation of renovation costs prior to purchase.

THE GROUP GOES BEYOND THE PURCHASE

All real estate solutions centralized within a single group

- ✓ From minor upgrades to full renovations (Nappo Renovations)
- ✓ Personalized financing tailored to your profile (Infinity Finance)
- ✓ Guaranteed rental income from day one (Nappo Rooms)

OUR ROUTE TO A SUCCESSFUL PURCHASE...



GLOBAL MARKETING
WITH HIGH-IMPACT CONTENT



REAL ESTATE
RENOVATIONS
ROOMS
INVESTMENT
FINANCE

THE BACKING
OF NAPPO GROUP



OUR OFFICES



PALMA - FONERS (GROUP, RENOVATIONS, ROOMS)
CALLE MANUEL GUASP 10



PALMA - AVENIDAS (GROUP)
AVENIDA COMTE DE SALLEMT 29 - ET. A1



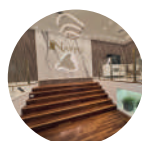
PALMA - CASCO ANTIGUO (FINANCE)
CARRER DES LES MONGES 2 - 4B (EDIFICIO GAUDÍ)



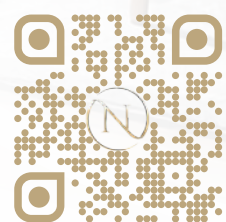
PALMA - CALA MAJOR (REAL ESTATE)
AVENIDA JOAN MIRÓ 286



MARRATXÍ - SA CABANA (REAL ESTATE)
CAMI DE LA CABANA 40



MADRID - CHAMBERÍ (REAL ESTATE)
CALLE HILARIÓN ESLAVA 3



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